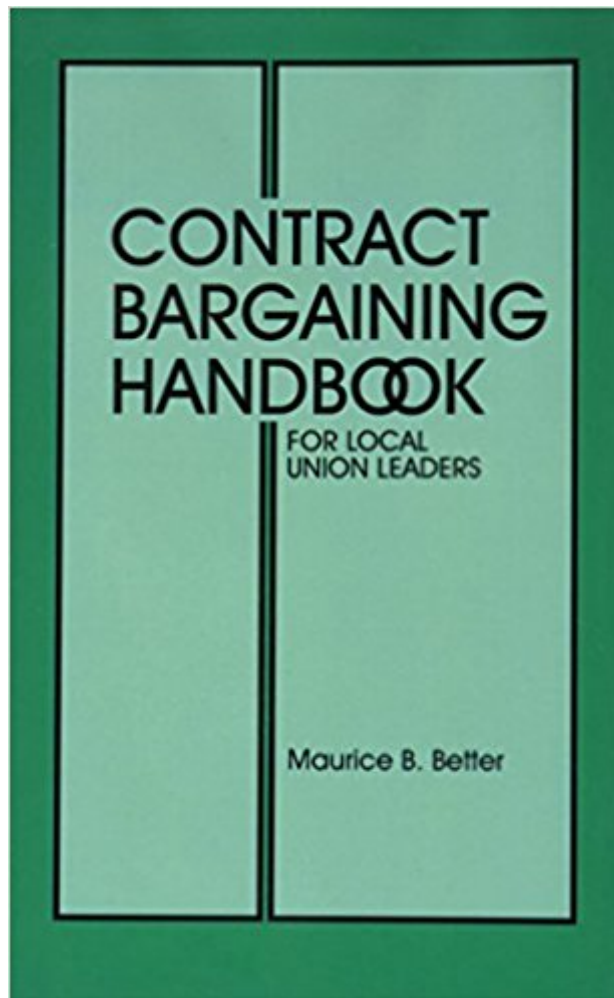




Ebook Directory
the best source of ebook

The book was found

Contract Bargaining Handbook For Local Union Leaders



Synopsis

Be ready for bargaining-with this step-by-step guide. This nuts-and-bolts handbook tells you the tools and tactics that set the most effective locals apart from the rest. The author gives you specific instructions on bargaining for pay, fringes, and other terms and conditions of employment.

Summaries and checklists guide you through the process smoothly as you learn to: -recognize strengths and weaknesses -find your best strike and no-strike alternatives -avoid impasse -use third-party mediation, and more Coverage includes both traditional and win-win negotiations in union-employer situations ranging from manufacturing to the retail, service, and local government sectors. Whether you are on the bargaining committee for the first time or have years of experience, you will gain from the author's no-nonsense approach to efficient organization, planning, and negotiation

Book Information

Paperback: 308 pages

Publisher: Bna Books (November 1, 1993)

Language: English

ISBN-10: 0871798034

ISBN-13: 978-0871798039

Product Dimensions: 1 x 6 x 9 inches

Shipping Weight: 1.3 pounds

Average Customer Review: 4.6 out of 5 stars 3 customer reviews

Best Sellers Rank: #616,511 in Books (See Top 100 in Books) #205 in Books > Law > Business > Labor & Employment #6415 in Books > Textbooks > Law

Customer Reviews

Mr. Better is a professor and associate director of the School for Workers at the University of Wisconsin.

This is an excellent book for the novice labor union activist venturing into bargaining for the first time. It's basic nuts and bolts - what you need and when as well as what to watch for. There are many books on collective bargaining theories and practices, but almost none on what to do in preparation and how to do it...except this one! I wouldn't go into contract bargaining or renewal without it. It has all your basic facts and tools.

Great book. I don't know much about the negotiating process and this was a great go to guide to make sure I attacked all the angles. Context is good, but checklists were worth it all

very helpful

[Download to continue reading...](#)

Contract Bargaining Handbook for Local Union Leaders Construction Contract Dispute and Claim Handbook, Introduction, and Division 01: A Primer on the Nature of Construction Contract Disputes for Attorneys, ... (Construction Contract Dispute Handbook) The Magic Circle....and More: A Practical Concept for Understanding Government Contract Cost Accounting Applied in the Contract Management Process How to get every Contract Calculation question right on the PMP® Exam: 50+ PMP® Exam Prep Sample Questions and Solutions on Contract Calculations ... Simplified Series of mini-e-books) (Volume 2) How to get every Contract Calculation question right on the PMP® Exam: 50+ PMP® Exam Prep Sample Questions and Solutions on Contract Calculations (PMP® ... Simplified Series of mini-e-books Book 2) The Contract Series: The Contract; Hit & Miss; Change Up (Jeter Publishing) How to Plan, Contract, and Build Your Own Home, Fifth Edition: Green Edition (How to Plan, Contract & Build Your Own Home) BUENOS AIRES Travel Guide. What To Know Before You Go: The uncommon guidebook and insider tips for Buenos Aires, Argentina. Know Like a Local. Go Like a Local. Live Like a Local. Be Free or Die: The Amazing Story of Robert Smalls' Escape from Slavery to Union Hero: The Amazing Story of Robert Smalls' Escape from Slavery to Union Hero Astrometric Techniques: Proceedings of the 109th Symposium of the International Astronomical Union Held in Gainesville, Florida, U.S.A., 9-12 January 1984 (International Astronomical Union Symposia) The Political System of the European Union (The European Union Series) One Big Union: A History of the Australian Workers Union 1886-1994 The Government and Politics of the European Union (The European Union Series) Bargaining for Advantage: Negotiation Strategies for Reasonable People 2nd Edition Contested Economic Institutions: The Politics of Macroeconomics and Wage Bargaining in Advanced Democracies (Cambridge Studies in Comparative Politics) Bargaining with the Devil: When to Negotiate, When to Fight Negotiation Genius: How to Overcome Obstacles and Achieve Brilliant Results at the Bargaining Table and Beyond Bargaining for Advantage: Negotiation Strategies for Reasonable People Labor Relations and Collective Bargaining: Private and Public Sectors (10th Edition) An Introduction to U.S. Collective Bargaining and Labor Relations

Contact Us

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)